



# Quinte BUSINESS DEVELOPMENT CENTRE

## Business Support Services

*The Quinte Business Development Centre (QBDC) is a group of business development related organizations who are collocated at Loyalist College to offer a full range of services to entrepreneurs, business start-ups, existing local companies, and businesses wishing to relocate to the region. For more information on how the QBDC partners can help you, visit the website at [www.qbdc.ca](http://www.qbdc.ca)*

### QUINTE ECONOMIC DEVELOPMENT COMMISSION

The Quinte Economic Development Commission (QEDC), an incorporated, not-for-profit corporation, is dedicated to the promotion of economic growth in its member municipalities, specifically the City of Quinte West, the City of Belleville, and the Municipality of Brighton. QEDC has been given the mandate to focus on the manufacturing and technology sectors due to the strong value-added and wealth creating benefits that these sectors leverage for the entire economy. The expansion and new investment in manufacturing and technology sectors creates a positive impact and spin-off across other sectors of the economy including, retail, service sector, construction, transportation etc.

QEDC delivers high-impact regional economic development initiatives based on the strategic consensus and common interests of its member municipalities in business retention, expansion and attraction. The Quinte Economic Development Commission (QEDC) has been frequently recognized as a top performing economic development group in Canada based on the strategies implemented to encourage growth, diversification and investment. In 2008 and 2012, the team won Site

Selection Magazine's 'Top 10 Best to Invest' award and was given Honourable Mention in 2014. The success of Brighton, Quinte West and Belleville's collaborative approach with QEDC can be seen in the region's high number of new investments, expansions and job initiatives like the establishment of the Manufacturing Resource Centre, the success in investment attraction and job creation in target sectors, and accessing millions of dollars for training and grant funding on behalf of Bay of Quinte Region manufacturers. These are examples of the difference QEDC makes in the community.

613-961-7990

Website: [www.quintedevelopment.com](http://www.quintedevelopment.com)

Twitter: @QuinteEcDev



## MANUFACTURING RESOURCE CENTRE

QEDC's Manufacturing Resource Centre (MRC) has assisted local manufacturers with accessing a total of \$45 million for \$305 million in business investments (City of Quinte West specific manufacturers \$20.5 million for \$133 million) for skills enhancement and capital investments. Additionally this funding has helped create or retain 989 jobs in Quinte West.

613-966-0113

Website: [www.manufacturingrc.ca](http://www.manufacturingrc.ca)



## TRENVAL BUSINESS DEVELOPMENT CORPORATION

Trenval Business Development Corporation is a federally supported, not-for-profit Community Futures Development Corporation, administered by a volunteer Board of Directors in partnership with the Federal Economic Development Agency for Southern Ontario committed to helping to develop and diversify the local economy through community strategic planning, business information, counselling and investment in small business. Trenval has invested more than \$32 million in small businesses through its Investment Fund and has impacted more than 6,000 jobs through loans, advisory services and the Ontario Self Employment Benefit program.

613-961-7999

Website: [www.trenval.on.ca](http://www.trenval.on.ca)



## BUSINESS DEVELOPMENT BANK OF CANADA

The Business Development Bank of Canada provides financial solutions and customized services to meet the needs of entrepreneurs at every stage of their business development. The BDC also offers consulting services, subordinated financing, and venture capital. It is located in the Quinte Business Development Centre, Loyalist College.

613-969-4009

Website: [www.bdc.ca](http://www.bdc.ca)



## SMALL BUSINESS CENTRE

The Small Business Centre is provincially supported and services Quinte and surrounding areas to provide valuable workshops, tools, and no-cost consultations to assist entrepreneurs in starting their own businesses and grow existing businesses. Training and funding for such is supported by the Starter Plus program. They are located at the Quinte Business Development Centre, Loyalist College.

613-961-0590

Website: [www.smallbusinessctr.com](http://www.smallbusinessctr.com)



## LOYALIST TRAINING AND KNOWLEDGE CENTRE

LTKC offers practical, hands-on workplace learning and performance solutions that enable organizations to meet their specific business goals and objectives. Programs are delivered online, on site at a facility or within classrooms at Loyalist College. LTKC also offers employment testing, coaching and consulting services.

613-966-8121

Website: [www.loyalisttraining.com](http://www.loyalisttraining.com)



## CAREER EDGE

Career Edge located at 81 Dundas St West in Downtown Trenton provides a variety of services for both individuals seeking employment and/or training and employers seeking employees and or training grants.

Services for individuals include job search assistance, placement and/or training. Services for employers include job postings, pre-screening candidates, placement subsidies and information regarding training grants. Career Edge also offers information on Apprenticeships for clients and employers. Career Edge services are FREE and Bilingual services are also available.

613-392-9157

1-866-859-9222

Website: [www.careeredge.on.ca](http://www.careeredge.on.ca)



## HUMAN RESOURCES AND SKILLS DEVELOPMENT CANADA

Human Resources and Skills Development Canada administers federal government employment programs and operates local employment centres. The Quinte West Office located at 50 Dundas Street West provides employment services, labour market information, grants and contribution programs for employers and employment benefits services.

1-800-622-6232

Website: [www.hrsdc.gc.ca](http://www.hrsdc.gc.ca)

DBIA



## TRENTON DOWNTOWN BUSINESS IMPROVEMENT AREA

The Trenton Downtown Business Improvement Area is designated under a special municipal by-law and legislated by the province of Ontario. It is designed to be a self-help mechanism that provides the tools and resources necessary to promote and beautify the downtown. New location: 6 Dundas Street West, Downtown Trenton.

613-394-4318

Website: [www.downtowntrenton.ca](http://www.downtowntrenton.ca)



## QUINTE HOME BUILDERS ASSOCIATION

Organized as a network of Quinte area professionals, Quinte Home Builders' Association (QHBA) has represented the professional home building industry in the Quinte area for more than 50 years. Over 140 members strong, the QHBA is comprised of new home builders, developers, renovators, manufacturers and suppliers of building products, realtors, financial institutions, new home warranty programs and government agencies. They believe that skills, experience and integrity are the cornerstones of professionalism in their industry.

613-970-2216

Website: [www.quintehomebuilders.ca](http://www.quintehomebuilders.ca)



## QUINTE WEST CHAMBER OF COMMERCE

Serving Trenton – Frankford – Sidney – Murray

The Quinte West Chamber of Commerce is a member-driven organization with over 400 member businesses and not-for-profit organizations. Their mission is simple: serving their members through advocacy and the provision of services, and to encourage the economic and social development of Quinte West. Businesses of all sizes and representing all sectors make up the Quinte West Chamber. From their website you can access an online business directory, events listing, business development, municipal information and other Chamber programs & affiliates.

613-392-7635

Website: [www.quintewestchamber.ca](http://www.quintewestchamber.ca)



## QUINTE CONSTRUCTION ASSOCIATION

The Quinte Construction Association is a non-profit organization that was formed in 1948 to better serve the needs of the construction industry in the Quinte and surrounding areas.

613-962-2877

Website: [www.quinteconstructionassociation.ca](http://www.quinteconstructionassociation.ca)

